

87-2308

MEMORANDUM

PROJECT

NATURE OF PROJECT

It is therefore proposed that the Agency acquire the services of a University Liaison and Recruiting Officer, who will establish paid consultant-contacts in a selected group of colleges and universities.

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The consultant-contacts will identify able students and lead them to apply for positions as professional trainees.

The University Liaison and Recruiting Officer must be a man who has held very high academic position with success, and has an entree to the presidents of colleges and universities. A recently retired, but vigorous, president, provost or dean would be suitable. He should be cleared and brought in to the Office of Personnel, thoroughly briefed by Personnel and Training, and sent out to establish consultant-contacts. On his first trips, he should be accompanied by an experienced member of the Office of Training or Personnel, since situations and questions to which he does not know the answer will arise.

O/P and O/TR will draw up lists of possible consultant-contacts at the colleges to be covered, drawing upon recommendations by the various offices, particularly O/O. The following lists will be submitted to I&S/O for appropriate check before the institutions are visited:

1. List of colleges and universities
2. List of initial contacts (presidents and other senior officers)
3. List of possible consultant-contacts

Institutions and persons whom I&S/O regard as undesirable will be struck off the list.

The University Liaison and Recruiting Officer will then write the Presidents or other initial contacts to arrange an appointment to discuss the establishment of the consultant-contact. Working in cooperation with O/O Field Contacts and O/P Field Procurement Officers, he will spend three to five days at each institution, briefing the President or another senior officer and interviewing possible consultant-contacts, seeing the more promising ones twice or more.

Consultant-contacts will be fully cleared (including polygraphing while they are in Washington for training).

Consultant-contacts will be brought to Washington for training and indoctrination, over a period of five days. They will attend the CIA Orientation and Indoctrination Course, and will receive other special instruction and briefing, including security. During this time, they will be reimbursed as consultants, @ \$25.00 per day, plus per diem and transportation.

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When established, the consultant-contact will serve the Agency by observing promising students as early as possible in their careers, guiding them into undergraduate and graduate studies that will serve as a background for intelligence work, and nominating them to Personnel Procurement at the appropriate time. Through his conversations with them, he will have motivated them for a career in intelligence. In the case of students who have not fulfilled military service, he may inform them of the Agency's arrangement with the Department of Defense, whereby they may perform their service under the Agency's auspices if they are not committed to the National Guard or the Reserves. (Further steps in selection are discussed in Reference pp. 3-6, 22-31.)

The consultant-contacts should be paid as consultants @ \$500.00 a year in two installments (January and June) to produce semi-annual reports of their activities in identifying and motivating promising students. Compensation at a daily rate is avoided to prevent the consultant-contacts from feeling that they owe only so much time. If compensation were on a daily basis, the question of dual compensation would arise in some cases.

The list of fifty institutions was drawn up by a group of people in the Agency with wide academic knowledge and contacts. The fifty should be regarded as a beginning, and the list should be expanded or revised as experience dictates.

A brochure will be prepared by O/TR for distribution by the consultant-contacts to applicants, setting forth advantages of employment here. It will be cleared with I&S/O.

The advantages of this program to the Agency will be to consolidate and sharpen our recruiting at the college and graduate school level, to simplify the task of Personnel Procurement at this level, and to make it possible to carry out the recruitment of professional trainees as planned.

A program of this scope and purpose could not be operated covertly. Nevertheless, consultant-contacts can be of great help to covert procurement by spotting and surreptitiously obtaining information on covert prospects.

TIMING FOR IMPLEMENTATION AND COMPLETION

The institutions should be visited between October and April, 1951-52. As many as possible should be covered in the first year, so that the flow of applicants will begin in time for them to be brought on duty in July and October of 1952.

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OPERATIONAL AND SUPPORT REQUIREMENTS

The project is presented jointly by O/TR and O/P, since both are concerned.

Operational support will be required from O/O (Field Contacts), and from personnel of the Agency as a whole, to recommend consultant-contacts. I&S/O will investigate the consultant-contacts, and will be asked to pass the brochure and other information to be released.

ADMINISTRATIVE SUPPORT

None, except for travel and personnel actions. Recommend funds be made available to and administered by O/P, and that policy be determined jointly by O/P and O/TR.

TYPE OF FUNDS

Expenditures for travel, per diem and for consultants fees (including travel and per diem) should be made available from vouchered funds. Entertainment allowances should be made available from un-vouchered funds.

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Total cost of establishing and maintaining contacts for year ending 30 June 1952.

Salary of University Liaison and Recruiting Officer GS-15	\$10,000.00	
Travel of Agency representative	6,063.00	
Travel of Contacts to Washington (including compensation)	18,150.00	
Annual compensation of Contacts	25,000.00	
All other contingencies	<u>787.00</u>	
TOTAL		\$60,000.00

Estimated cost for subsequent years:

Salary of University Liaison and Recruiting Officer	\$10,000.00	
Travel of Agency Representatives to replace contacts lost by attrition and to establish contacts in other institutions	2,000.00	
Travel of new contacts to Washington (including compensation)	4,000.00	
Annual compensation of Contacts	<u>30,000.00</u>	
TOTAL		\$46,000.00

OUTSIDE SUPPORT

Cooperation on a high level from colleges and universities.

INTRA-AGENCY COORDINATION

1. Inspection and Security Office
2. General Counsel
3. Office of Operations (Contacts)

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 MATTHEW BAIRD

Director of Training


 F. TRUBEE DAVISON

Assistant Director (Personnel)

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